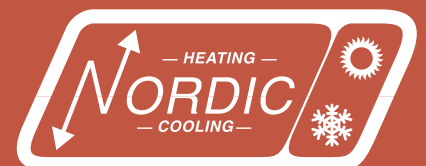




How Delta Geothermal Achieved Success with a Responsive and Experienced Manufacturer



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For green energy product suppliers and HVAC experts, expanding into geothermal heat pumps is a logical choice. The difficulty for any dealer looking to find a new manufacturer lies in identifying one that can offer readily accessible, unparalleled technical support and high quality products.

Read on to learn how Maritime Geothermal Ltd. offers value, produces the most reliable and robust product line and is the favourite product of Delta Geothermal, one of Canada's leading geothermal energy experts.

Challenge for Geothermal Professionals

For many geothermal professionals, including Delta Geothermal, the struggle is to find a heat pump manufacturer who can offer a high quality product without having to trade-off access to the best available support. Maritime Geothermal Ltd.'s products are the most advanced on the market, but we also offer the best support in the industry.

Opportunities with Maritime Geothermal Ltd.

Our dealers benefit from a personal relationship with our team. All of our installers are able to speak directly to our engineers, designers and service technicians, and we are pleased to be able to develop beneficial partnerships with our installers throughout North America. When you choose Nordic® products, you will always be able to speak to a knowledgeable technician who will assist you in product selection and configuration. You won't have to navigate a web of automated menus or leave a message to have someone call you back.

As a proud Canadian company, we truly care about having a positive impact on the environment through increasing the number of people who are harvesting the heat beneath our feet. Canada has one of the most demanding climates on the planet,



inspiring us to create the most advanced, efficient geothermal heat pumps on the market today. Our heat pumps have been engineered specifically to withstand the demands of our diverse climate, making them particularly robust and suitable for a range of climates. Our heat pumps are well-suited for a range of applications including single family or large scale residential properties; commercial facilities; office buildings and schools; hospitals and nursing homes; zoos and ice rinks.

“Let’s face it — these are mechanical, and mechanical things can break down, but Maritime Geothermal Ltd.’s commitment to building the best heat pump they possibly can and then taking care of problems when they do arise is what sets Nordic® products well above others. The fact that they’re Canadian built is a bonus.

— Eric Dickie, President of Delta Geothermal

Further, thanks to our ISO and CSA Certified Testing Facility, our heat pumps are tested to rigorous standards, guaranteeing that they are fully functional before they leave the factory. We also stock a range of our most popular products, as well as the entire range of parts used, in our warehouse allowing for same day shipping.

Delta Geothermal and Maritime Geothermal Ltd.

Eric Dickie, President of Delta Geothermal, has a lengthy background in geothermal energy. He was first recruited to become an instructor for the International Ground Source Heat Pump Association, and was then tasked to help refine the courses given by the Canadian Geoexchange Coalition. He continues to teach as well as provide support to dealers and installers throughout North America. He also wrote *Energy Exchange — Geothermal Exchange and Beyond*, a book that has been widely accepted in the industry, to address the many misconceptions and lack of available information about this technology.



“Introducing Nordic® Heat Pumps has been excellent for our business. People often ask me what is the best heat pump, and my response is usually that there are a number of good ones, but what they should really be looking for is after sales service. Maritime Geothermal Ltd. surpasses the other manufacturers on that hands down.

— Eric Dickie, President of Delta Geothermal

Delta Geothermal has been working with Maritime Geothermal Ltd. for 10 years, and in that time has been able to install products as well as distribute them to other heating professionals.

Impact of Using Nordic® Heat Pumps on Delta Geothermal

When Delta Geothermal was researching manufacturers, it was very important that they could reach someone at Maritime Geothermal Ltd. when they needed help; with previous distributors they struggled to get a response when support was required. Being able to contact the team of Nordic® experts has greatly improved their business.

“In my experience, I've found that Maritime Geothermal Ltd.'s approach is unique, but offers me and my business exactly what we need. They go above and beyond in every area, from quality to support. Nordic® products are manufactured to exceptional standards and Maritime Geothermal Ltd.'s strength is on providing a personable approach to businesses, a strong customer commitment, and support when required.

— Eric Dickie, President of Delta Geothermal



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Ready to Join the Team?

Contact us to learn how you can
become a Nordic® heat pump dealer!

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